

# HRP SOLUTIONS

COMPANY PROFILE



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# **We simplify your work and boost efficiency with Microsoft powered technology.**

## **About Us.**

HRP Solutions partners with Microsoft to help businesses in West, East, Central, and South Africa to work smarter. We specialize in setting up and supporting Microsoft Dynamics Enterprise Resource Planning (ERP) systems, which help companies manage their finances, operations, and data more efficiently. Beyond that, we help businesses automate tasks and use data to make better decisions, making the most of the tools they already have.

# Mission

We exist to deliver cutting edge solutions in Africa.

# Vision

We aim to be the market leader in consulting and information technology services.

# Our team

Our team of professionals is structured under Quality Assurance, Functional Consultancy Team, Tech Team, Project Management Team, Accounting and Operations Team then finally the Business Development Team. With Microsoft Dynamics-certified professionals and Microsoft Certified Developers on board, we guarantee top-tier expertise and exceptional value for our clients.



# Our Products

## 1. Dynamics 365 Business Central

Dynamics 365 Business Central is a complete business management tool for small and medium-sized companies, helping them handle finances, sales, inventory, and projects all in one place. It automates key processes, provides real-time insights, and works seamlessly with Microsoft 365 and Power Platform to improve decision-making and teamwork.

## 2. Dynamics 365 Finance

Dynamics 365 Finance is a financial management tool for medium to large businesses, helping them track finances, automate complex processes, and stay compliant with global standards. With powerful budgeting, forecasting, and reporting features, it enables better financial decisions and improves efficiency.

## 3. Dynamics 365 Supply Chain Management

Dynamics 365 Supply Chain Management helps businesses streamline their supply chain by managing inventory, production, and logistics efficiently. With built-in analytics and IoT capabilities, it improves planning, reduces costs, and keeps operations running smoothly in a changing market.

## 4. Dynamics 365 Human Resource

Dynamics 365 Human Resources simplifies HR tasks, helping businesses manage employees more efficiently with tools for onboarding, leave tracking, benefits, and performance. With built-in analytics, HR teams can improve employee satisfaction, retain top talent, and align workforce goals with company objectives.

## **5. Dynamics 365 Sales**

Dynamics 365 Sales is a sales automation tool that helps businesses build strong customer relationships and increase revenue. It uses AI to identify opportunities, predict customer needs, and personalize interactions. With features for tracking leads and managing accounts, it streamlines sales processes, helping teams close deals faster.

## **6. Dynamics 365 Customer Service**

Dynamics 365 Customer Service helps businesses provide excellent support through efficient case management and multi-channel communication. It uses AI insights and self-service options to resolve issues quickly and improve customer satisfaction. The platform equips service teams with the tools and knowledge needed for proactive and consistent support. This helps businesses build long-term customer loyalty and deliver high-quality experiences.

## **7. Dynamics 365 Marketing**

Dynamics 365 Marketing is an automation platform that helps businesses create personalized customer journeys and run effective campaigns. It offers tools for email marketing, event management, and social media to boost engagement and brand visibility. With real-time analytics, marketers can track performance and refine strategies for better results.

## **8. Azure Cloud Services**

Dynamics 365 Human Resources helps businesses streamline HR processes and manage their workforce efficiently. It provides tools for onboarding, leave tracking, benefits management, and performance evaluations. With integrated analytics, HR teams can improve employee satisfaction, retain talent, and align strategies with business goals.

## **9. Microsoft Office 365**

Office 365 enhances collaboration and efficiency for businesses of all sizes with apps like Word, Excel, PowerPoint, and Outlook. It also includes tools like Teams and SharePoint for seamless communication and document sharing. With built-in security and access from any device, teams can work smarter anytime, anywhere.

## **10. Microsoft SharePoint**

Microsoft SharePoint is a collaboration and content management platform that helps organizations create, manage, and share information easily. It offers tools for building intranet sites, automating workflows, and securely storing documents in the cloud. Integrated with Microsoft 365, SharePoint enables real-time collaboration and seamless communication across teams.

## **11. Power Automate**

Microsoft Power Automate helps businesses streamline repetitive tasks and boost productivity through workflow automation. It connects apps, services, and data, allowing users to create custom workflows with little to no coding. From automating approvals to integrating systems, it simplifies processes and reduces manual work. This enables teams to focus on high-value tasks and work more efficiently.

## **12. Power BI**

Microsoft Power BI is a business intelligence tool that helps organizations turn raw data into actionable insights. It offers interactive dashboards, powerful analytics, and AI-driven features to track performance and identify trends. With seamless integration across Microsoft solutions, Power BI provides a unified approach to data analysis. This enables decision-makers to make informed, data-driven choices with confidence.

## **13. Copilot**

Microsoft Copilot is an AI-powered assistant integrated into Microsoft 365 and Dynamics 365 applications. It helps users generate content, summarize data, and automate complex tasks to boost productivity. Using advanced language models, Copilot provides smart suggestions for faster decision-making and better collaboration. This enables businesses to work more efficiently and drive innovation.



# So, what is our process?

## 1. Implementation

We are certified providers of Microsoft products and can customize solutions to meet the specific needs of businesses across various industries. We follow the Microsoft Sure Step Implementation Methodology, which consists of six phases:

1. Diagnostic: Identifying the right solution to meet business needs and understanding solution requirements.
2. Analysis: Planning and organizing the project to ensure a smooth start.
3. Design: Configuring the Microsoft Dynamics solution and designing any customizations needed for the business.
4. Development: Building, testing, and integrating the system components, including customizations, interfaces, and data migration.
5. Deployment: Transitioning to the new system, including user training, testing, and switching to the new production environment.
6. Operation: Closing the project, providing post-launch support, and handing over the solution and knowledge to the customer.

## 2. Consultation

We offer Adhoc and Essential support to our clients. This includes refresher trainings and scheduled maintenance site visits to ensure smooth running of operations.

## 3. Bespoke Developments

Understanding customer requirements and providing a custom solution suitable for their needs.



# Client Portfolio

Our history of clients is quite diverse. We have created and successfully launched systems in industries ranging from banking, governing bodies, healthcare, FMCG, printing and publishing to mention but a few.



## Continental clients



# Are you ready to elevate your business systems to the next level?

Book a consultation today!



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## Connect with us



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